



GREEN NEST

KRISHIK- Agri Business Incubator UAS Dharwad



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A Quarterly NEWSLETTER of KRISHIK-ABI-UASD

From the desk of Hon'ble Vice Chancellor

This has been an exciting quarter for startups. We have not only added more startups to our ecosystem, but also we have successfully accelerated their growth in terms of business volume and reach.

As part of the Centenary Year Celebration, CIRCOT Mumbai has organized a Startup Conclave. KRISHIK-ABI, UAS, Dharwad hosted the National Agri Startup Expo (NASE 2024) on December 27-28, 2024. The expo attracted 158 startups from nine states and 14 incubation centers.

It was a convergence of startups from various fields such as food processing and value addition, waste-to-wealth, farm machinery, IoT and apps, livestock medicines and nutrients, and crop management. The event resulted in a significant number of visitors, with 22 Business-to-Business (B2B) and Business-to-Customer (B2C) connections, as well as valuable VC support.

This event has not only boosted confidence of startup founders but also taken the scale of startups to new heights. I would like to extend my sincere gratitude to all the sponsors, agri-incubation centers, and associated organizations for their support and cooperation in organizing the event. I look forward to the progressive growth of our startups. My best wishes for a prosperous New Year 2025 to all.



Dr. P. L. Patil

Hon'ble Vice Chancellor

University of Agricultural Sciences, Dharwad



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KRISHIK ABI Startups Performance

Krishitharanga, a KRISHIK ABI-supported startup from Vijayapura, has secured an order through the Empanelment of OEM for supplying farm machinery and agro-processing units. Recognized for its innovative performance, the startup has developed a solar-powered Chickpea Nipping and Leaves Collective Machine that trims up to 9 acres per day, improving yield by 30% and creating additional farmer income through leaf collection. This milestone highlights the startup's impactful contributions to sustainable and efficient farm mechanization under KRISHIK ABI.

Visit to Agri Startup Conclave organised by ICAR CIRCOT



Visit to Agri Startup Conclave

On the occasion of Centenary Year Celebration of ICAR-CIRCOT, Mumbai, ICAR-CIRCOT Agri-Business Incubator had organised Agri Startup Conclave and Exhibition on April 3, 2024 at ICAR-CIRCOT. The event was attended by startups, investors, Government representatives, incubators, and banks. Dr. P. L. Patil Hon'ble Vice-Chancellor, UAS Dharwad, and Dr. S.S. Dolli, PI & CEO KRISHIK-ABI attended the conclave and visited stalls in the exhibition.

Visit to SAMARTH 2024-25, ICAR - IARI, New Delhi



Visit to SAMARTH 2024-25

Dr. S. S. Dolli, PI & CEO, KRISHIK-ABI, UAS, Dharwad, Dr. Basavaraj Gali, CO- PI, KRISHIK-ABI, UAS, Dharwad participated in the SAMARTH 2024-25 Empowering Incubators program on November 6, 2024 organized by PUSA Krishi held at ICAR - IARI, New Delhi.

Applications are invited for the 11th cohort. Startups and Innovators those who are working in the area of agriculture and allied sectors can apply. (Startups which are registered in Karnataka state are eligible). For details and application visit : krishik-abiuasd.org Visit to Agri Startup Conclave organised by ICAR CIRCOT KRISHIK ABI Startups Performance



Oct. to Dec. 2024

Outreach programme, workshops and trainings

Outreach Programme



Orientation programme to B.Sc. (Hons. Agri.) students



Orientation to third-year B.Sc (Hons. Agri.) students, UAS, Dharwad

KRISHIK team conducted an orientation programme for third-year B.Sc.(Agri) students at the KRISHIK Agri Business Incubation Center on November 11, 2024 and December 4, 2024. The sessions provided detailed insights into the center’s activities. Students were oriented about startup opportunities & support.



Orientation programme to MBA students



Orientation programme to MBA students of JSS, College, Dharwad

KRISHIK team conducted an orientation programme for MBA students at the KRISHIK Agri Business Incubation Center on December 10, 2024. The session provided detailed insights into the center’s activities and shared inspiring success stories, showcasing various innovations and achievements.



Students visit to the stalls during the expo

National Agri Startup Expo-24

National Agri Startup Expo-2024 (NASE-24) was organized by KRISHIK-ABI, RKVY-Innovation and Agri entrepreneurship program, University of Agricultural Sciences (UAS), Dharwad on 27 and 28 December 2024 at Farmers Knowledge Centre, UAS Dharwad. This National level Expo provided collaboration & networking opportunities and facilitated B2B and B2C connections to Agri and allied sector startups. Various technical and knowledge sessions were conducted to share the best practices in agriculture and allied sectors.

Commercialization of Innovation: Public Private Partnership, Leveraging B2B marketing, Bridging the Gap: Branding and Digital Integration, Growth Without Burnout- How to Scale your Startup Smartly, Intellectual Property and Patents and Panel discussion on Harnessing Investment Opportunities for Startups were conducted.

In the expo latest technologies, products, and services from innovators, startups and established organizations were exhibited, offering attendees a chance to explore groundbreaking innovations. A total of 158 stalls including 130 Agri and allied related startups (42 Startups on food processing and value addition, 19 Startups on Waste to wealth, 25 Startups on farm mechanization, 17 Startups on IoT and App, 9 Startups on livestock medicines and nutrients, 18 Startups on crop management), 4 Incubators, 10 associated Organizations/sponsors, 10 UAS, Dharwad Technology & Agro Innovate stalls, 4 Registration Desk/B2B Center were arranged.

The expo witnessed visitors from across the country including 153 Incubates/Founders, 502 FPOs, 250 DAESI, (Diploma in Agricultural Extension Services for Input Dealers), 92 Farm Women, 36 Farmers, 58 students and faculty from Farm University, 178 s students and faculty from UAS Dharwad, 1655 students from Engineering & Management colleges and 4500 local visitors from the North Karnataka region.

Each startup stall received an impressive average of 433 visitors over the course of the event. The participating startups collectively generated a total revenue of approximately 5,24,000, showcasing the tangible commercial benefits of the pavilion. On an average, each startup earned 4,000 during the event. Individual startup's revenue ranged from 1,500 to 40,000. Startups have successfully established 22 Business-to-Business (B2B) and 1104 Business-to-Customer (B2C) connections, paving the way for future collaborations, partnerships, and scaling opportunities. This connection not only contributed to immediate sales but also laid the foundation for long-term brand loyalty and market expansion.



Farmers visit to the stalls during the expo



Knowledge session during the expo



DAESI trainees visit to the stalls



NASE 2024 group photo



Training to X cohort startups

The One-Week Offline Training Programme of X Cohort designed to enhance entrepreneurial skills and drive innovation in the agriculture and allied sectors under RKVY-Innovation and Agri-entrepreneurship programme MoA, FW, GoI was organized by KRISHIK- ABI from 2 to 7 December 2024. The program was inaugurated by Dr. P.L. Patil, Hon'ble Vice-Chancellor of UAS Dharwad, Dr. R. Basavarajappa, Director of Extension, UAS, Dharwad, Dr. S.S. Dolli, Principal Investigator and CEO, KRISHIK-ABI, UAS, Dharwad, Dr. G. Basavaraj, Co-PI, KRISHIK-ABI, UAS, the Team KRISHIK-ABI participated in the inauguration program.



Inauguration of X cohort training programme



X cohort training session



Dr. B.D Biradar, Director of Research UAS, Dharwad interacted with X cohort incubates on 06.12.2024



Visit to Deshpande Startups

Dr. P.L. Patil Hon'ble Vice-Chancellor, UAS Dharwad interacted with the incubates and motivated them to leverage the training for fostering growth and innovation. Resource persons from diverse subjects and startup professionals were invited to conduct different sessions. Exposure visit to Deshpande startups was also organized to expose startups to the functioning and technical support of Deshpande startups. A total of 23 incubates benefitted from this training programme.

Meetings and other events

Third-Party Evaluation of KRISHIK-ABI



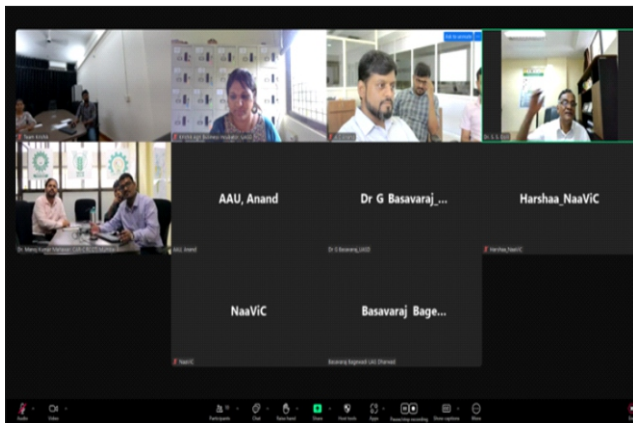
Third-Party Evaluation of KRISHIK-ABI

A third-party evaluation of KRISHIK-ABI was conducted on October 18, 2024, at the KRISHIK-ABI premises by Deshpande Startups, Hubli. The evaluation team included Ms. Rashmi Joshi, Incubation Manager, and Mr. Nandish Harti, Product Design Engineer. The assessment focused on the implementation of RKVY Innovation & Agri-entrepreneurship programme of GoI implemented by UAS Dharwad.

Key aspects reviewed were project effectiveness, documentation standards and the promotion of

agri-entrepreneurship and agribusiness through financial and technical support. The evaluation highlighted the impactful efforts of KRISHIK-ABI in fostering innovation and supporting startups in the agricultural and allied sector domain.

NASE EXPO Meeting with Dr. P. L. Patil, Hon'ble Vice Chancellor, UAS Dharwad



NASE 2024 meeting with our partner RABI's was held on 8 October 2024



NASE 2024 meeting with Hon'ble Vice Chancellor Dr. P. L. Patil was held on 24 October 2024



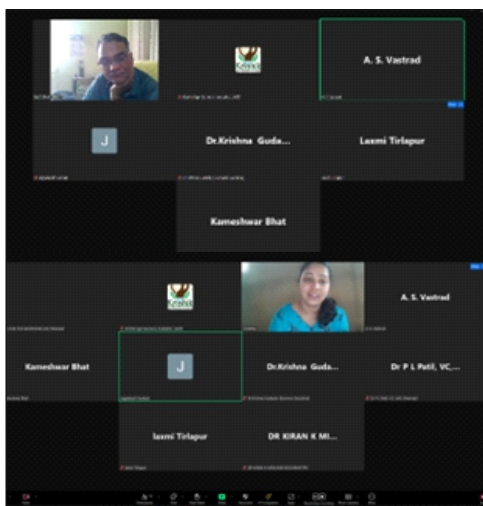
NASE 2024 Steering Committee meeting with Hon'ble Vice Chancellor Dr. PL.Patil was held on 16 November 2024 at VC Conference hall



RIC and SIC meetings of KRISHIK-ABI UAS Dharwad

RIC Meeting of KRISHIK-ABI, UAS Dharwad

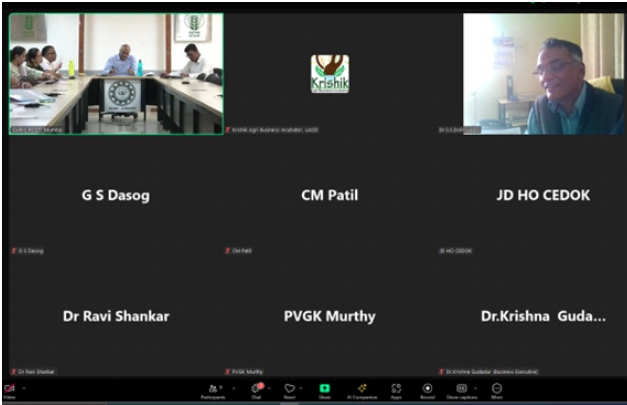
The RIC Meeting of KRISHIK-ABI, UAS Dharwad was conducted virtually from 15-17 October 2024, 10:00 am to 1:00 pm. Dr. S. S. Dolli, Principal Investigator and CEO of KRISHIK-ABI and esteemed committee members of the RIC attended the meeting to screen and assess the applicants. A total of 54 applicants comprising of 13 seed-stage, 22 pre-seed startup and 19 student-category startups who presented their innovative ideas were screened for funding and handholding. Based on innovativeness of the ideas, their potential and impact, the committee recommended 23 startups consisting of six seed-stage, 10 pre-seed and 7 student-category startups were selected and recommended for the incubation program.



X Cohort RIC meeting of KRISHIK-ABI



Oct. to Dec. 2024



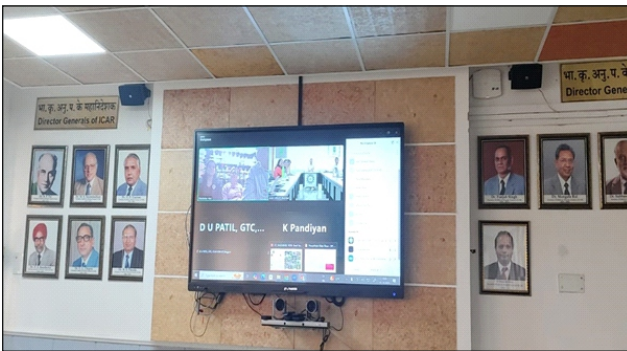
VIII Cohort SIC online meeting of R-ABI ICAR-CIRCOT, Mumbai

SIC Meeting of R-ABI ICAR - CIRCOT, Mumbai

The SIC Meeting of R-ABI, ICAR-CIRCOT, Mumbai, was held on November 21, 2024 to evaluate the VIII cohort incubates. A total of 16 startups made presentations, out of which twostartups were recommended for pre-seed stage funding (UDAY-AOP) with grant-in-aid totaling ₹8.00 lakhs and 14 startups were recommended for seed stage funding (ANKUR-SAIP) with grant-in-aid totaling ₹210.00 lakhs. Two startups from the seed stage funding category were suggested to refine their proposals and present their ideas in the next SIC meeting.

Activities of R-ABI CIRCOT, Mumbai

IX cohort Pre-screening



CIRCOT R-ABI IX Cohort Startup application screening and evaluation was conducted for selection of startups for one month Uday & Ankur Incubation Program on 17th October 2024

Agri Startup Conclave 2024

ICAR-CIRCOT RKVY-Agri Business Incubator organised Agri Startup Conclave 2024 and exhibition on the occasion of Centenary Year Celebration of ICAR-CIRCOT, Mumbai. The conclave brought together innovators, investors, government representatives, and key stakeholders to foster collaboration and growth in the agricultural sector. The event was graced by the active participation of startups, Investors, Government Representatives, Incubators, and Banks. The two-day conclave served as a dynamic platform for innovation, enabling stakeholders to engage in meaningful discussions, form impactful connections, and contribute towards a sustainable future in agriculture.



Centenary Year Celebration of ICAR-CIRCOT Agri Startup Conclave 2024

Dr. A.K.Bharimalla delivered a session on role of ICAR-CIRCOT R-ABI in entrepreneurship development during the ICAR-DFR training on “Skill for Entrepreneurship Development in Floriculture” virtually on Zoom platform on 16/11/2024.



Visitors to KRISHIK-ABI



Team NABARD, Dharwad visited KRISHIK ABI on December 02, 2024



Visit of Dr Sujeet Kumar Shukla, Director of ICAR - Central Institute For Research On Cotton Technology (CIRCOT) to M/s Energy Chakra at Nashik, Maharashtra on 16th November 2024.



Upcoming events in the next quarter (January To March 2025)

Sl.No.	Activity	Dates
1	RIC, Training and SIC for XI Cohort	January to March
2	Monitoring visit to startups	January to March
3	IX Cohort first installment releasing	January
4	Organizing SIC for partner RABI's	January to March

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